

2022 ANNUAL REPORT

Serving Loudoun and Fauquier Counties









windy Hill Foundation provides safe, decent, and affordable housing to low- and lower- income families and the elderly in Loudoun and Fauguier Counties and encourages self-improvement and self-sufficiency among our residents.

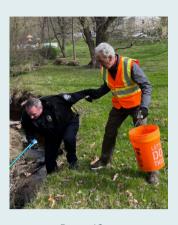
Contents



Page 5
Bob Dale's Legacy



Page 7
Our Community Partners



Page 10
Volunteer with Windy Hill



Page 19 Highlights Ahead

A Letter from the Executive Director	
Our Mission & 2022 Board of Directors	
Our Five-Year Strategic Plan4	
Bob Dale's Legacy - Decades of Service to Windy Hill	
Our Community Partners7	
Impact by the Numbers8	
In Loving Memory of Donna Gravely 9	
The Fabric of Our Community - Our Volunteers)
2022: The Financial Picture	1
Honor Roll of 2022 Donors	3
Highlights Ahead17	7
Windy Hill at 40!	9
Our Residents Depend On You2	1



Photo courtesy of Middleburg Life

Community support makes our mission possible.

A Letter from the Executive Director

Dear Windy Hill Friends and Neighbors,

Since becoming part of the Windy Hill community in November 2022, I have had the privilege of connecting with our residents, steadfast Windy Hill supporters, and our invaluable partner organizations. As I've delved into our history, it's abundantly clear that our present achievements are built upon decades of dedicated service, care, and unwavering belief in our mission. I've witnessed firsthand how our impactful work flourishes through collaborative partnerships, volunteer engagement, and generous donations, and I am filled with appreciation to work alongside such devoted staff and community members.

Windy Hill's roots trace back to the resolute conviction of Rene Llewellyn who ardently believed that everyone deserves a secure and dignified place to call home. Since 1981, when she first addressed the urgent need to transform the Cottages on Windy Hill Road, our organization has evolved. Yet, our core mission remains: to offer secure, decent, and affordable housing to individuals and families with modest incomes, while supporting their journey toward self-improvement and self-reliance.

Throughout our 40-year journey, our community has consistently answered the call to support Windy Hill's cause. This was poignantly evident during our 40th-anniversary celebration in May, where we gathered with present and former Board members, my esteemed predecessors Bob Dale and Kim Hart, over 25 community partners, and 300 of our closest friends. The heartfelt engagement of our supporters during this celebration, and their continuous dedication, sustain our mission.

Fulfilling this mission is a collective endeavor, and we're profoundly fortunate to have the enduring backing of our numerous partners and friends. My sincere gratitude extends to our committed volunteers, community organizations, and of course, the incredibly generous donors whose financial contributions underpin every facet of our work. I hope the stories and triumphs outlined in this report kindle inspiration and reinforce your commitment to supporting Windy Hill.

Serving as the Executive Director is a cherished honor, and I extend my heartfelt appreciation for embracing me into this remarkable community. For myriad reasons, I am profoundly thankful for this role and the trust and privilege it is to further Windy Hill's noble mission. Together, we have the power to effect transformative change in the lives of our residents and neighbors.



Our Mission & 2022 Board of Directors



2022 Board of Directors

President
Gabrielle Gallegos

Vice-President
Lois Johnson-Mead

Secretary
Robert L. Banse

Treasurer
Christopher Patusky

Amy Acors
Shannon Davis
Dwight Grant
Jay Hubbard
Carolyn Hylton
Tom Northrup
Mark Ohrstrom
Bonnie Piper
Edward (Ned) Quinn
Amy Smith
Dennis Stout
Tom Wiseman

Our Mission

Windy Hill Foundation provides safe, decent, and affordable housing to low- and lower- income families and the elderly in Loudoun and Fauquier Counties and encourages self-improvement and self-sufficiency among our residents.



"Windy Hill helps create the solid foundation that every community needs to thrive. It is an honor to serve our residents, and I'm profoundly grateful to have the opportunity to contribute to Windy Hill's mission."

Gabrielle Gallegos, President



"I support the Foundation because I believe in providing affordable and sustainable housing for all incomes and family structures. Windy Hill has maintained a commitment to ensuring children, families, and elders have homes and spaces they can depend upon within the communities they love."

Lois Johnson-Mead, Vice President



"There is a critical need for affordable housing in our community. Led by a great staff, Windy Hill's mission to make homes available to our neighbors who could not live here otherwise is fulfilled each and every day. It is an honor to serve on this Board."

Rob Banse, Secretary



"My commitment to Windy Hill's mission to provide affordable housing is rooted in my personal experience living the first 18 years of my life in a federal subsidized housing project, which taught me that safe and consistent housing is essential to achieving success and happiness in life."

Chris Patusky, Treasurer

Our Five-Year Strategic Plan

Windy Hill continues to grow as we examine how to better serve the community and residents who live at Windy Hill properties. In 2022 the Board adopted a Five-Year Strategic Plan to guide our efforts. Underpinning all of this will be frequent and open communication with our residents, communities, and donors.

The plan is a living document that the Board will review and amend periodically as we adapt to the changing needs of our residents and communities. The Board is also developing implementation plans to ensure the actions outlined in this document are taken, along with the many supporting actions needed to meet our goals.

- 1. Provide safe, quality, well-maintained, and stable affordable and low-income housing in and around Middleburg, Marshall, and The Plains.
- 2. Identify and prioritize services that best support residents to meet their stated needs.
- 3. Strengthen organizational infrastructure.
- 4. Develop and implement a comprehensive plan to sustainably fund the Foundation's core mission now and for the foreseeable future.



Board members, Bonnie Piper (L), Kevin Piper, Kiernan Patusky, and Christopher Patusky (R).



Board member, Shannon Davis (R) and Executive Director, Eloise Repeczky (L).



Board members, Ned Quinn (L), Lois Johnson-Mead (C) and Gabrielle Gallegos (R).



Board member, Dwight Grant (L) with his mother, Carol Lee.



Bob Dale's Legacy -Decades of Service to Windy Hill



In 2016, a pivotal moment for Windy Hill emerged when Bob Dale answered the call to step into the role as the Foundation's second Executive Director. This move marked an "encore career" for Bob following his recent retirement as a long-time CPA. A Virginia native, Bob's deep-rooted connection with Windy Hill was fortified by his 25-year tenure on the WHF's Board. With a steadfast conviction of the importance of the mission, he accepted this opportunity to lead Windy Hill's path forward.

It was Mark Ohrstrom who approached Bob shortly after his retirement announcement, recognizing Bob as a natural fit for the role. In the words of Mark, "it was evident how Bob has always loved and supported the Foundation, how he joyfully embodies and supports the mission."

While the reins of the Foundation were previously held by Kim Hart as Executive Director, Kim was summoned to take the helm of the Windy Hill Development Company, a collaborating but private initiative that would

empower the organization to serve more individuals and families in need of affordable housing. During the Foundation's first quarter-century, Windy Hill built new rental units independently - every dollar donated was one dollar invested directly into the construction of a new unit. Kim was instrumental in leveraging existing federal and state programs to secure Low-Income Housing Tax Credits, carving a transformative path for the organization. As Kim focused on these new initiatives, Bob assumed the position of overseeing Windy Hill's core programs, alongside the many administrative responsibilities integral to steering a nonprofit organization.

Reflecting on Bob's decision to accept the role, Jonathan Catherwood, a former President of the Board, recalls, "There were many happy moments for me during my time with Windy Hill, but surely none more impactful on me personally than when Bob Dale said 'Yes' to becoming Executive Director. Bob brought with him

"Making a difference in people's lives. I could not ask for a more rewarding job."

- Bob Dal

decades of experience... and his deep knowledge of finance helped us directly with some of our most complex projects in serving the community, including obtaining buses to use for trips for our residents, completing projects like Heronview Apartments in Sterling, and Washburn Place in Marshall, and advocating for our residents in the rules-based affordable housing system."

As Executive Director, Bob directed his energies towards two critical areas: enhancing resident programming and narrowing the opportunity divide. This emphasis is underscored by the fundamental necessity of housing, second only to food. As Bob often highlighted, people cannot begin to focus on other aspects of their lives without stabilized housing. Research unmistakably proves the intricate link between secure housing and overall health.

Bob Dale's Legacy - Decades of Service to Windy Hill cont'd

Bob's role extended to overseeing the Foundation during its most formidable trial – the Covid pandemic. Bob's unwavering presence was a steadfast anchor, ensuring the organization's unceasing functionality. Windy Hill had to implement significant changes in the way it delivered services to its residents. This necessitated a strategic shift towards essential services that could be efficiently delivered remotely, safeguarding the Foundation's ability to continue meeting residents' most critical needs in the face of these



"It has been a very fulfilling job, one that has made a tremendous difference in my life and, I hope, in the lives of our residents."

- Bob Dale

challenges. As noted by former Associate Director Lisa Capraro, "During challenging times, such as the Covid pandemic, Bob's steady presence, ensured the organization continued to function. Putting the residents first in every decision, he made sure their needs were met and their voices heard."

Jonathan Catherwood further highlighted Bob's remarkable character as playing an invaluable role in leading the Foundation, stating, "Bob is one of the most trusted and respected leaders in our community, and his commitment to openness and fairness won him the respect and admiration of the Board, our residents, and our broader community. I lost count of the number of times someone said to me: 'If Bob's OK with it, I'm OK with it.' In the world of community organizations, that attribute is priceless. I was honored to serve with him."

Mark Ohrstrom also reflected on the wonderful dedication that Bob had with the residents. He "coupled an inherent

ability with numbers, with a love for the mission. He is a very dedicated person who cares enormously and gives of himself in areas where he has heart and talent."

Bob compassionately led Windy Hill Foundation with unwavering commitment to the mission and dedication to the residents. As notes Lisa Capraro, "With his decades-long tenure on the board, he played a pivotal role in shaping the organization's past and future. He firmly believes that providing decent housing for everyone enhances the overall well-being of the entire community."

"It is evident that Bob has left his mark on the Foundation, its residents, and our long-standing supporters. I'm grateful to follow in his footsteps and continue to lead a terrific community-based organization," expressed Eloise Repeczky, the third and current Executive Director of Windy Hill. We deeply appreciate and will remain inspired by his decades of service to our Windy Hill community.

Our Community Partners

Together, this fabric of long-standing supporters, partners, and volunteers work to meet the diverse needs of our residents.

We are proud to partner with:

A Place to Be

Arcola United Methodist Church

Bainum Foundation Farm

Banneker Elementary School

Blue Ridge Area Food Bank

Cake4Kids

Capital Caring

Carver Senior Center

Chetana Foundation DC Metro Chapter Team

Claude Thompson Elementary School

Donna's Feast

Dulles South Food Pantry

Fauquier County Public Library

Fauquier FRESH

Fauguier Habitat for Humanity

Grace Community Church

Grace Episcopal Church

Grace Montessori

Loudoun Area Agency on Aging

Loudoun County Department of Family Services

Loudoun Hunger Relief

Loudoun Master Gardeners

Loudoun Mobile Hope

Marshall Community Center

Marshall Middle School

Middleburg Baptist Church

Middleburg Community Center

Middleburg Garden Club

Middleburg Library

Middleburg Methodist Church

Middleburg Montessori School

Music to Free

Northern Virginia Diaper Bank

Northwest Federal Credit Union

Oak Spring Garden Foundation

Panera Bread and Bakery

Peers and Students Taking Action (P.A.S.T.A.)

Salvation Army

Seven Loaves Food Pantry

The Hill School

The Plains Community League

The Potter's House

The National Sporting Library & Museum

The Town of Middleburg

Tree of Life

W.G. Coleman Elementary School

Wakefield School

Willisville Chapel United Methodist Church

Women Giving Back

In 2022, our community partners were steadfast in supporting Windy Hill families and individuals in need. We ask and they always deliver. Thousands of pounds of food, pantry items, essential supplies, and critical services were provided by local food pantries, schools, churches, Donna's Feast volunteers, and other nonprofits so that we could meet our resident's most vital needs on a daily and weekly basis.

Community Partner Highlights



Bainum Foundation Farm provided healthy food to our residents through our CSA partnership. For 16 weeks from June through September our residents received fresh vegetables, fruit, and flowers.



Peers and Students Taking Action (P.A.S.T.A.) led camps for our residents at Shreveport. These camps took place over 12 weeks and culminated with an entrepreneurs day.



The Chetana Foundation delivered fresh food on regular basis to residents in Loudoun County. They bring fresh vegetables and fruit to our communities, and partner with Panera Bread.



Middleburg Baptist Church hosts community dinners for our residents. They bring delicious healthy meals and games. Our residents are thrilled when it is time for MBC's monthly dinner.

Impact by the Numbers



310 units across Loudoun and Fauquier, with 117 units of those units in Middleburg, The Plains, and Marshall. These units range from 1-3 bedroom cottages, to 1-3 bedroom apartments.



Windy Hill provides 16% of the housing in Middleburg, 7% in Marshall, and 20% in The Plains. WHF housing equals roughly 10%+ of the population of the three towns.



Windy Hill partners with 50+ organizations, food banks, churches, schools, and foundations to meet the needs of our residents on a daily and weekly basis.



For Thanksgiving, 150+ bags of food and turkeys were delivered to Windy Hill residents with the help of Loudoun Hunger Relief and The Plains Community League.



Donna's Feast provides 450+ meals per year to our residents at Levis Hill House. These meals are delivered every Friday.



With the help of Wakefield School and The Hill School, 1,000+ holiday gifts were delivered to children in our community.











Visits from the Middleburg Library, CSA deliveries from Bainum Foundation Farm, Holiday Gifts from Wakefield School and The Hill School, and community events with P.A.S.T.A all bring joy to our residents!









In Loving Memory of Donna Gravely



Donna Gravely, one of Windy Hill's long-time and steadfast volunteers and benefactors, passed away on December 14, 2022 after a courageous battle with cancer. In 2006, Donna's vision and leadership inspired an army of local volunteers to join her in providing delicious and nourishing dinners ("Friday's Feasts") on a regular basis for the senior citizens residing in Middleburg's Levis Hill House.

To honor Donna's legacy of service, her family and many friends are not only committed to continuing this tradition--renamed Donna's Feast--but they have also established a fund for the Windy Hill Foundation. This fund will support ongoing programs, events, and operations at Levis Hill House, which enhance the quality of life for these residents.

Honoring Donna's Legacy - A Conversation with Marcy Deetz

Marcy Deetz has been a longtime supporter and volunteer with Donna's Feast, and now helps lead in Donna's footsteps. Her interview details the legacy of kindness she is upholding.

Why do you volunteer for Donna's Feast?

My mother worked full time as a nurse and hospice caretaker, yet always found time to volunteer. When I was young, I would ride along with her while she delivered Meals on Wheels to seniors in the community. I remember her telling me the seniors were lonely and these meal deliveries were sometimes the only interactions they would have with people... Since then, I wanted to give back to the senior community.

Do you feel your volunteer work with Donna's Feast has been impactful on our community?

I do. I can see it on the resident's faces when I drop meals off to them. Not only are they incredibly thankful, their faces just light up. That is the true test of the impact. Middleburg is an area with an abundance of wealth. I am so thankful to all the local volunteers who share their time and contributions to this incredible program.

What do you think is the most important thing you have done for the community through this partnership?

Providing meals that are healthy and reducing the financial burden for these residents is really what it is all about.

How does volunteering for Donna's Feast differ from volunteering for other organizations?

First of all, our volunteers are providing their own time and money to do this. They plan the meals, they shop for the food, they prepare the meals, they deliver the meals. They don't just show up -- they own and create their charitable contributions, which I feel is much more rewarding than other charitable opportunities.

Additionally, with this organization, volunteers are directly impacting neighbors in their own community -- people they may see at the local grocery store or gas station, people who have lived in Middleburg their whole lives. This is truly living the 'love thy neighbor' principle.

The Fabric of Our Community - Our Volunteers



Windy Hill Foundation was founded on the belief that everyone deserves not only a safe and affordable home but also the opportunity to improve their lives. In pursuit of this mission, the Resident Services Committee was established nearly three decades ago. Under the leadership of many inspired and knowledgeable individuals, this committee has had a lasting impact on countless lives. Their guidance helps pinpoint essential programs and opportunities for our residents. These programs are then supported by our network of volunteers and partners. Without the dedication of these individuals and groups, we would not be able to offer the broad range of services that we provide today.

Ann Northrup (R) reading in the Chris Sehn Library in our Llewellyn Community Room.

Volunteering with Windy Hill - A Conversation with Ann Northrup

How long have you been volunteering for Windy Hill?

My husband Tom and I moved to Middleburg from Philadelphia in 1981, and in the mid 1990s Kim Hart asked me to join the Windy Hill board.

In what capacities have you donated your time to Windy Hill?

I have served on the Board, chaired the Family Services Committee, helped renovate the Community Room in Llewellyn, and created a library (in honor of Chris Sehn and her work with children), and established a financial aid program for Windy Hill children attending preschool and another one for residents either attending college or doing worthwhile post-secondary study.

What have been the highlights of your time working at Windy Hill?

The highlights of volunteering for me have been working in the after-school programs, tutoring for Study Buddy, and most of all, running a library/art hour for grade school children in the community room. Their amazing art covers my kitchen. We are retired now, but still involved with Windy Hill.

"These activities seemed to me to promote what was essential to life in our community—recognizing and making a space for everyone, providing opportunities for all children, sharing facilities and talents, and especially being committed to the idea that everyone needs a home to call her/his own."

Own Northrup

2022: The Financial Picture

Financial Statements

Balance Sheet

Assets: \$11,439,975

Liabilities: \$3,367,468

Assets

Investment in Tax Credit Partnerships: \$5,923,478.67

Property & Equipment: \$3,992,031.90 Endowment Investments: \$1,351,097.18

Development Company: \$617,593.07 **Cash:** \$446,247.62

Other: \$49,170.61

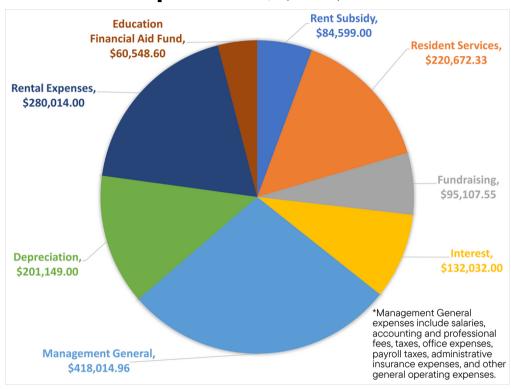


Thank you to our 2022 Grantors:

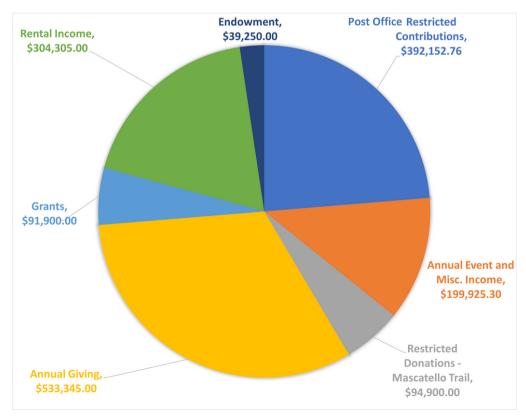
- 100 Women Strong
- Community Foundation for Loudoun and Northern Fauquier Counties
- Lazar Foundation
- Loudoun County Government
- Louise B. Cochrane Foundation
- Prince Charitable Trusts
- The PATH Foundation
- The Town of Middleburg

2022: The Financial Picture cont'd

2022 Expenses: \$1,492,137.44



2022 Income: \$1,655,778.06



Key National Housing Statistics

The need for affordable housing in America has never been greater. As home sales have boomed, active housing listings have dropped and the median home sale price has surged, according to data from the Federal Reserve. The number of active housing listings in the U.S. was at its lowest in at least five years in January 2022, with 408,922 active listings on the market. That's a 60% drop from about 1 million listings in February 2020, just before the coronavirus recession hit the U.S.

Renters across the U.S. have seen the average rent rise 18% over the last five years, outpacing inflation, according to consumer price index data from the Bureau of Labor Statistics. Between 2017 and 2022, the cost of all goods and services increased by 16% due to inflation.

Americans expect that rents will increase by 10% this year – that's larger than the expected increase in price for any other commodity, including food (9.2%), college education (9.0%) and gas (8.8%).

46% of American renters are spending 30% or more of income on housing (PEW Research Center, March 2022).

\$100,000 and Above

Ms. Jacqueline B. Mars Monoflo International, Inc.

\$50,000 to \$99,999

Mr. and Mrs. Mark Ohrstrom PATH Foundation

\$20,000 to \$49,999

Anonymous

Mrs. Ann Backer

William M. Backer Foundation

Mr. and Mrs. James G. Davis, Jr.

Double Wood Farm

FourTen Foundation

Mr. and Mrs. Benjamin H. Graham

Town of Middleburg

Mr. and Mrs. Christopher F. Ohrstrom

\$10,000 to \$19,999

Akre Capital Management, LLC

The Black Dog Foundation

Mr. and Mrs. Landon Butler

Louise B. Cochrane Foundation

Ms. Andrea Currier

Mr. and Mrs. Robert Dale, III

Mr. and Mrs. Bradlev J. Davis

Mr. and Mrs. Lew Davies

Mr. Robert S. Foosaner

Ms. Gabrielle G. Gallegos and Mr. Scott W. Johnston

Mr. and Mrs. Neal M. Gumbin

Mr. and Mrs. Kevin Hanford

Mr. and Mrs. James G. Harris

Ms. Leslie Hazel

Charley Hoffman Foundation

Mr. and Mrs. Michael Hylton

Ms. Elizabeth Keffer

Lakeside Foundation

Lazar Foundation

J. Preston Levis Charitable Foundation

McGraw Foundation

Mr. and Mrs. Michael Morency

Mr. and Mrs. Thomas Northrup

Mr. and Mrs. George L. Ohrstrom II

Mr. and Mrs. Christopher Patusky

Prince Charitable Trusts

\$10,000 to \$19,999 cont.

Mr. and Mrs. Edward Quinn

Mr. and Mrs. David Roux

Mr. and Mrs. Daniel Smith

Thomas and Talbot Estate Properties

\$5,000 to \$9,999

100 Women Strong

Armfield, Harrison & Thomas

BDT Capital Partners, LLC

Mr. and Mrs. Zohar Ben-Dov

Mr. Rustom Cowasjee

Mr. and Mrs. Thomas H. Delashmutt

Mr. Thomas S. Foster and Mr. Steven J. Dahloff

Mr. and Mrs. Rob Elgin

County of Loudoun

Ms. Amanda Luhowiak

Mr. Brian Mascatello

Mr. Patrick McCabe

Mr. George McLamb III

Ms. Anna McWane

Mr. Robert Parr

Mr. Trevor Potter and Mr. Dana Westring

Mr. and Mrs. Eric Reid

Relationship Impact | Dr. Gil Brady & Dr. Jack McGuinness

Mr. William Rice

Mr. Dennis Stout and Mr. Daniel Studnicky

Mrs. Judith D. Washburn

Mr. Thomas Wiseman II

\$2,000 to \$4,999

Ms. Cheryl Amyx

Mr. and Mrs. Scott Andrews

Mr. and Mrs. Peter Arundel

Mr. and Mrs. Jonathan F. Catherwood

Mr. and Mrs. John Coleman

Mr. Earl H. Douple, Jr. and Ms. Christine Kennedy

Mr. and Mrs. Coe Eldredge

Mr. and Mrs. Todd Frazier

Mr. Merritt Jones and Dr. Jane Jones

Ms. Lois Johnson-Mead and Mr. Grant Mead

Ms. Leslie Kopp

Mr. and Mrs. John C. Lee IV

Mr. and Mrs. Eric Major

Mrs. Beth Ann Mascatello

\$2,000 to \$4,999 cont.

Mr. and Mrs. Nathan Milam

Monomoy Fund, Inc.

Mr. and Mrs. Doug Myers

Mr. Joseph M. Perta and Mr. Carl Davis

Mr. and Mrs. Kathy Segmuller

Mr. and Mrs. Howard W. Smith III

Mr. Joseph A. Spytek and Dr. Stephanie J. Spytek

Mr. and Mrs. Bill Stern

Mr. and Mrs. Enrique Solari

Mr. and Mrs. Kenneth Terry

Mr. and Mrs. Richard Thomas

Tri-County Feeds, Inc.

Mr. Jason Vickers

Mr. Austin Blake Weatherford

Mr. and Mrs. Ben Wegdam

Mrs. Helen C. Wiley

Wise Foundation

Mr. and Mrs. Alan L. Wurtzel

\$1,000 to \$1,999

Ms. Ashley Abbott

Anonymous

Mr. and Mrs. Howard Armfield

Mr. and Mrs. Mark Augenblick

Bank of Charles Town

Rev. and Mrs. Robert L. Banse, Jr.

Ms. Wendy Bebie

BOWA Builders, Inc.

Mr. and Mrs. Tim Burch

Ms. Patricia Callahan

Christmas in Middleburg

Clark Construction Group, LLC

Mr. and Mrs. John Coles

Mr. and Mrs. Sean Crocker

Mr. and Mrs. Alan B. Croft

Mrs. Jolly De Give

Mr. and Mrs. Robert deButts

Mr. Luc Dejager and Ms. Natascha Folens

Mr. Mitchell S. Diamond and Mrs. Lucy Bernstein

Mr. and Mrs. George Drexel

Mr. and Mrs. Stacy Ducellier

Emmanuel Episcopal Church

Mr. and Mrs. Glenn H. Epstein

Ms. Karla Evans

\$1,000 to \$1,999 cont.

Mr. and Mrs. Thomas Evans

Mr. and Mrs. Matt Foosaner

Mr. Guy M. Gravett

Good Works LP

Mr. and Mrs. Paul Hasse

Mr. and Mrs. Walter Hasser

Mr. David Hazel

Mrs. Missy Janes

Ms. Virginia Jenkins

Mr. and Mrs. Boisfeuillet Jones

Mr. Dan Kaseman and Ms. Theresa Fahy

Larkspur Services, Inc.

Mr. and Mrs. Christian Lemaster

Mr. Lennart Lundh and Mrs. Lena Scott

Ms. Mary Mackall

Frank Mangano Foundation

Mr. Malcolm Matheson III

Mr. Paul J. Mayer and Ms. Susan B. Southard

Middleburg Forum

Mr. Will Nisbet and Mrs. Eloise Repeczky

Ms. Sheila Olcott Burke

Mr. Alex Orfinger and Mr. Calvert Bowie

Piedmont Environmental Council

Dr. and Mrs. William Russell

Mr. and Mrs. Joseph Salama

Dr. James T. Sehn

Mr. and Mrs. John T. Thompson

Mr. and Mrs. Kevin Piper

Mr. and Mrs. David Walker

Mr. Christian Winkler and Ms. Michelle Abalos

Dr. and Mrs. William B. Wolf III

\$500 to \$999

Ms. Katherine Armfield

Mr. John Ayers

Ms. Kathryn Barchas Wilson and Mr. Chris Wilson

Dr. and Mrs. Andrew Bishop

Dr. and Mrs. Charles Carroll

Mr. and Mrs. Leslie Cheek III

The Chicago Community Foundation

Mr. and Mrs. Oren Dearson

Mr. and Mrs. Paul Diehl

Mr. and Mrs. Guy O. Dove III

Dun Foundation

\$500 to \$999 cont.

Ms. Elizabeth Eldredge

Mr. Dwight Grant

Ms. Georgia H. Herbert

Mr. and Mrs. James H. Herbert, Jr.

Mr. and Mrs. Paul A. Hesse

Mr. and Mrs. Stuart Himelfarb

Mr. and Mrs. Christopher Hoerner

Mr. and Mrs. Mike Howland

Dr. and Mrs. Ronald Jackson

Mr. and Mrs. Tom Johnson

Mr. and Mrs. Kenneth Knapp, Jr.

Kanter & Company LLC

Mr. and Mrs. Josh Kerr-Hobert

Ms. Margaret McGilvray and Mr. Dan Redmond

Network for Good

Mr. and Mrs. Peter D. Nicoll

Ms. Maggie Pabustan

Ms. Tara Trout Revere and Mr. Oscar Revere

Mrs. Carolyn Saffer

Mrs. Barbara Scott

Scott Family Charitable Fund

Mr. and Mrs. Michael Stanfield

Mr. James K. Thompson

Washington Fine Properties

Ms. Louisa Woodville

Mr. and Mrs. Rene Woolcott

\$100 to \$499

Mr. and Dr. Howard Acors

Mr. and Mrs. Paul Anikis

Ms. Jennifer Austell

Mr. and Mrs. Jeffrey Baldwin

Ms. Jillian Beifuss

Ms. Inge Braune

Mr. and Mrs. Langhorne M. Bond

Mr. Charles W. Bopp

Mr. and Mrs. Childs F. Burden

Burroughs Welcome Fund

Mr. and Mrs. Duane Byers

Ms. Lisa Capraro

Mr. Chris Cerrone

Mr. and Mrs. Anne Clancy

Mr. and Mrs. Bradley Clarke

Mr. and Mrs. Andrew Clubb

\$100 to \$499 cont.

Ms. Leslie Cockburn

Mr. and Mrs. Denis Cotter

Mr. and Mrs. Reginald Dawson

Mr. and Mrs. C. Stanley Dees

Mr. and Mrs. Tim Dimos

Dr. Lydia L. Donaldson and Mr. Willie McCormick

Ms. Karissa Epley

Ms. Jennifer Elkhouri

Mr. and Mrs. Bill Ferster

Ms. Silvia E. Fleming

Mr. Robert Fox

The Fun Shop, Inc.

Mr. and Mrs. Bradford Hastings

Mr. and Mrs. John T. Hazel, Jr.

Mr. and Mrs. John A. Hearty

Mr. and Mrs. Jack Helmly

Mr. and Mrs. Jay Hubbard

Ms. Margaret W. Gallagher

Dr. and Mrs. Robert Gallegos

Ms. Frances Gant

Miss Stuart T. Greene

Ms. Feroline Higginson

Mr. and Mrs. Martin Hirsch

Mr. Morris Jacobs and Ms. Candis Cunningham

Ms. Lora H. Jenkins

Mr. and Mrs. James Jeremiah

Mr. Theodore Joffe

Mr. Thomas W. Kaugher Jr.

Mr. and Mrs. David B. Kelso

Mr. and Mrs. Joseph Kenney

Mr. and Mrs. Gordon C. Keys

Mr. and Mrs. Robert deT. Lawrence IV

Mr. G. Robert Lee and Mrs. Sue Kellon

Mr. and Mrs. Marc Leepson

Mr. George T. Lengauer, Jr.

Mr. and Mrs. Gregg Looney

Mr. and Mrs. William Richard Lowe

Mr. and Mrs. Talbot Mack

Mr. and Mrs. Sean McCaskey

Mrs. Mary Leigh McDaniel

Mr. and Mrs. Tom McLaughlin

Mrs. Sally McVeigh

Middleburg Physical Therapy

\$100 to \$499 cont.

Mr. and Mrs. Christopher G. Miller

Mr. and Mrs. Jeffrey Mitchell

Mitchell & Company, P.C.

Ms. Tracey L. Newton

Mrs. Kathleen Nicodemus

Mr. and Mrs. David D. Olimpi

Mr. John Randolph Parks

Mr. Jamie Pearson

Mr. Steven J. Penders and Mrs. Eileen Quenell

Dr. and Mrs. Michael J. Petite

Mrs. Caroline Polhemus

Mr. and Mrs. Patrick Ralph

Mr. and Mrs. Timothy Reed

Ms. Kathy A. Rohrer

Second Chapter Books LLC

Dr. and Mrs. Thomas C. Sentz

Ms. Betsy Self

Mr. and Mrs. John Sherman

Mr. and Mrs. Vikram Singh

Mrs. Jocelyn Sladen

Ms. Mary M. Abel Smith

Mr. and Mrs. Heather Taylor

Ms. Wendy Trask

Mr. Patrick Van Nuys

Wakefield School

Mr. and Mrs. William Walde

Mr. and Mrs. Robert Wallace Dove

Mr. and Mrs. Curtis West

Mr and Mr. Henry Wheelwright

Mrs. Lisa White

Mr. and Mrs. Carter Wiley

Mrs. James L. Wiley

Mr. J. Donald Woodruff, Jr.

Up to \$99

Anonymous

Mr. Richard Barkley

Ms. Cynthia L. Benitz

Mrs. Sally Burt

Mr. and Mrs. Robert Dornin

Ms. Susan Mandel Giblin

Mr. and Mrs. Boisfeuillet Jones

Ms. Jane Lahr

Mr. and Mrs. Peter Leonard-Morgan

Up to \$99 cont.

Mr. and Mrs. Dale Lindsay

Ms. Cynthia Pearson

Ms. Cynthia G Plante

Ms. Erin Powell

Mr. Ronald Ross

Mr. Benjamin Sandala

Dr. and Mrs. Charles W. Stine

Ms. Mary M. Stokes

Ms. Kim Tapper

Ms. Mary S. Twiss

Ms. Maura Walsh-Copeland and Mr. Patric Copeland

Mrs. Marcia Woolman

Thank you from our residents!





Highlights Ahead





In 2022, Levis Hill House (LHH) reached the 15-year mark as a tax credit property. On September 1, 2023, this allowed the Foundation to become the sole owner and ensure that it will continue to serve the community with an affordable home for older adults and people with disabilities in Middleburg, VA.

Windy Hill Executive Director, Eloise Repeczky, shared on behalf of the Foundation, "I am incredibly thankful for our

community, our partners, my predecessors, Kim Hart and Bob Dale, and all who all made this project possible in 2008. Levis continues to be an essential part of our Windy Hill story."

With funding from the Virginia Housing Development Authority (now Virginia Housing), the Federal Home Loan Bank, a Community Development Block Grant, Boston Capital, Middleburg Bank, and local donations of \$800,000, rent for a one-bedroom unit is \$794.21 per month, well below the average market rate. Many of our residents have an average Social Security payment of \$900 per month. Without assistance, our Levis residents would not be able to afford to live at LHH. In the face of this need, Windy Hill subsidizes virtually all of the units. With an average subsidy of about \$350 per unit per month, the Foundation allocates \$80,000-90,000 per year so as not to turn away any elderly applicant in need.

Levis is also where many of our community partners participate in ongoing programming. From Bible study, to the Middleburg Mobile Library program, AARP presentations, A Place to Be sing-a-longs, Donna's Feast, and countless potlucks, and other creative arts and crafts projects.







Highlights Ahead: Barton Place Cottage

Summer 2023 Renovations

Windy Hill is updating and renovating our properties. Below is an exciting project that was completed in July 2023.



Overview.

A 500 square foot detached cottage off of Route 50, the cottage had not been renovated for over 20 years.



\$16,079 to renovate.

The greatest expenses were removing old carpet and installing the new flooring, as well as prepping and painting the walls, ceilings, door, frames, and trim: \$7,850.



A three-week renovation.

KVB Incorporated installed new floors, repainted the entire unit, installed an exhaust fan in the bathroom, a new vanity, and new appliances in the kitchen, among many other upgrades.



Impact for residents.

We will now renovate the bottom floor of Barton Place. Residents who have lived in Barton Place for 10+ years are looking forward to renovated and upgraded units.



New tenants and next steps.

A young tenant and her teenage son have moved into the cottage. Eager to see a beautiful new space, they are excited to see the full transformation of Barton Place.









On behalf of our residents who live in Windy Hill's 310 affordable homes, thank you to our community that helped us celebrate our 40th anniversary, and that continues to sustain our mission!

We are grateful for our sponsors who championed our 40th celebration at Salamander Resort in May, our 300+ friends who attended and supported the celebration, our cadre of dedicated volunteers, and our many community partner organizations.

AHT Insurance, A Baldwin Risk Partner Akre Capital Management, LLC Gloria & Howard Armfield BCT - The Community's Bank Lisa & Mike Catlett Clark Construction Bank of Clarke Foundation Climatic Heating & Cooling Inc. Bailey & Bradley Davis Shannon & Jim Davis Gayle & Thomas Delashmutt Dominion Construction Group, LLC Valerie & Guy Dove, III The Ellison Family The Foosaner Family Alice & Todd Frazier Gabrielle G. Gallegos & Scott W. Johnston KC & Ben Graham Good Works Vicki & Paul Hasse Carolyn & Michael Hylton

Lisa & Marvin Jawer

Roberta & Alexander Jeffries. Jr. The Killinger Family J. Preston Levis Foundation Jacqueline B. Mars Monoflo International, Inc. Ann & Tom Northrup Oak View Bank Karin & Mark Ohrstrom Carla & Kevin Passarello Kiernan & Chris Patusky The Piedmont Environmental Council Salamander Hotels & Resorts Sheridan-MacMahon Realtors Slater Run Vineyards Page & Howard Smith Dennis Stout & Daniel Studnicky **Thomas & Talbot Estate Properties** Judy Washburn Helen C. Wiley Elizabeth & William Wolf. III YHB | CPAs & Consultants



WINDY HILL AT 40!



The 40th anniversary marks a milestone for Windy Hill.

In order to better fulfill our mission of providing safe, decent, affordable housing to lower income individuals, families, older adults, and adults with disabilities, we launched a campaign to address deferred maintenance and enhance social services that help our residents.

Your support makes this possible.

To view our Windy Hill at 40 retrospective video, please scan the QR code below, or see the full link at the bottom

of this page.

















SAVE THE DATE

Thursday, April 25, 2024

For sponsorship opportunities, please contact Eloise Repeczky, eloise@windyhillfoundation.com (540) 687-3997.

To view the Windy Hill at 40 retrospective, you can also access the video here: https://youtu.be/FH_g2MG7D6s

Our Residents Depend On You



Windy Hill is Calling You!

Make an impact in your community today by contributing your time or by making a charitable donation.



Windy Hill Needs You!

Windy Hill is looking for volunteers to support programming, organize food donations, participate in community clean-up days, and much more! Windy Hill depends on the support of our generous volunteers. To make a difference in the lives of your neighbors, please register online at: https://windyhillfoundation.com/volunteer.











We depend on your annual gift to help us continue to serve our community. There are many ways to give, and we appreciate any amount that you can share.

- You can send a check or credit card information in the enclosed self-addressed envelope
- You can go online to <u>www.windyhillfoundation.com</u> to give a one-time donation or set up monthly giving
- You can donate by phone at 540.687.3997 or email Eloise@windyhillfoundation.com

Thank you for your continued support!

Windy Hill Foundation P.O. Box 1593 Middleburg, VA 20118

info@windyhillfoundation.com 540.687.3997 www.windyhillfoundation.com Scan the QR code below to make a donation online:



Our Residents Depend On You cont'd

How to Support Windy Hill

Corporate Matching

Corporate matching gifts are a philanthropic initiative where companies match the financial contributions made by their employees to nonprofit organizations. We encourage you to inquire with your employer about the availability of a corporate matching gift program. This simple action can double your donation, all without any additional expense on your part!

Wills & Bequests

We would like to recognize those donors who have made a planned gift or included Windy Hill Foundation in their will. Making a planned gift provides an opportunity to participate in our vision and mission for the future.

For More Information

For more information about corporate matching gifts, designating the Windy Hill Foundation in your will, or other ways to make a planned gift, please contact Eloise Repeczky at eloise@windyhillfoundation.com, (540) 687-3997.





"Os 1 bok back, though, what wively HII has meant to me is immeasurable besides what I have given. It has been a privilege."

— Own Northrup

Windy Hill Foundation

101 N. Jay Street, Suite A Middleburg, VA 20117

Mailing Address:

PO Box 1593 Middleburg, VA 20118

Website: www.windyhillfoundation.com
Email: info@windyhillfoundation.com
Office Phone Number: 540.687.3997

Follow us on social media:



Instagram @windyhillfoundation



Facebook https://www.facebook.com/windyhillfoundation



LinkedIn https://www.linkedin.com/company/windy-hill-foundation-inc/